

ANDREW C STERLING • EXCEL CONSTRUCTION GROUP, LLC

E-MAIL ANDREW@BUILD2EXCEL.COM • PHONE 612.642.1144

OBJECTIVE

To secure a window and door installation subcontractor position with a leading, well-respected residential exterior contractor that will effectively utilize my talent, knowledge, expertise, skills, and my ability to maintain consistently high production, generate positive reviews, and make a significant contribution to support the company's mission.

QUALIFICATIONS

- A highly motivated professional with 25+ years of residential remodeling experience.
- A strong commitment to excellence and a passion for quality craftsmanship
- A positive attitude, effective communication, and attentive customer service.
- A reputation as a loyal, intelligent, and results-driven team leader.

EXPERIENCE

- **Excel Construction Group, LLC** Minneapolis, MN 2021 – Present
Owner, Licensed Contractor, and General Manager responsible for building valuable industry relationships, leading highly skilled and reliable construction crews, and consistently generating positive customer reviews. I communicate constantly and professionally with all general contractors, crew members, and customers to ensure overall satisfaction of every project. I organize and maintain safe, clean, and efficient jobsites. I promptly address and effectively resolve any questions, concerns, delays, or serious problems.
- **iMetro Property, LLC** Burnsville, MN 2010 – Present
Owner, Licensed Agent, and Realtor® that represents various buyers, sellers, investors, family estates, and businesses in the purchase and listing of properties for sale. Experienced and knowledgeable in all aspects of the real estate transaction, including mortgage financing, property appraisal, home inspection, sales contracts, negotiating, and title services.
- **Paramount Exteriors, Inc.** Roseville, MN 2015 – 2020
Production Manager hired to increase overall production by recruiting, training, and supervising dependable and knowledgeable window and door installation technicians. Collaborated with general contractors, home builders, homeowners, and inspectors to successfully complete residential exterior remodeling projects.
- **Veramarke Construction, Inc.** Minneapolis, MN 2008 – 2015
Partnered with a local remodeling contractor to help private investors acquire foreclosed properties; develop a plan to renovate the property for resale; establish a budget to maximize their profit; and manage the entire project from closing to completion.

LICENSES

- **Residential Building Contractor** #BC805777
MN Department of Labor and Industry
- **Residential Real Estate Agent** #40242707
MN Department of Commerce
Member of the National Association of Realtors®, Minnesota Association of Realtors®, and Saint Paul Area Association of Realtors®

EDUCATION

- **High School Diploma**, 1994 Orono High School, Orono, MN
- **Business Management**, 1996 - 1998 Metro State University, Saint Paul, MN